Duetto

How a revenue management system can *improve* your hotel's revenue

A recipe for success

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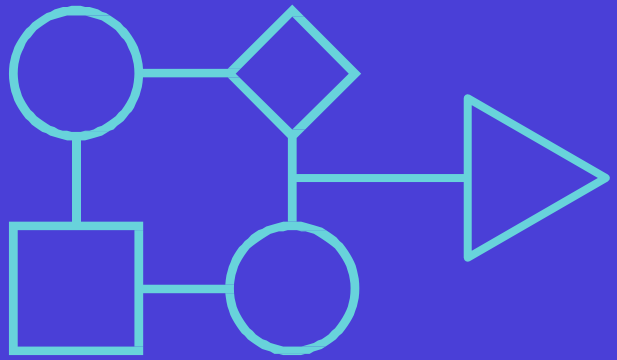
Sathis Aravinda

Regional Director - Sales MEIA



What is a revenue management system (RMS)?

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What does an RMS actually *do?*

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1. Capture more revenue
2. Drive more profitable business
3. Improve operational efficiency and effectiveness
4. Gain a competitive advantage

How it *happens*

How an RMS can help boost your hotel revenue

Dynamic pricing

Competitive room rates aligned to your market demand

Inventory control

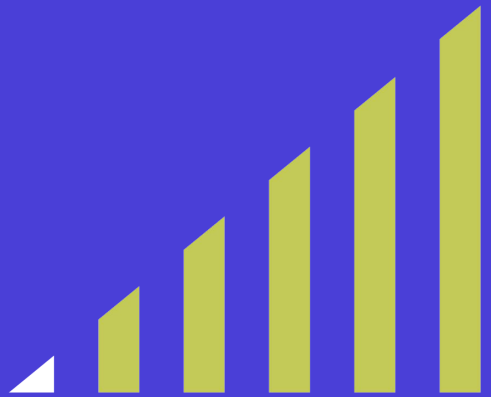
Price according to demand to avoid both overbooking and underutilization

Forecasting and analysis

Better understand future demand and market trends to shape your revenue strategy

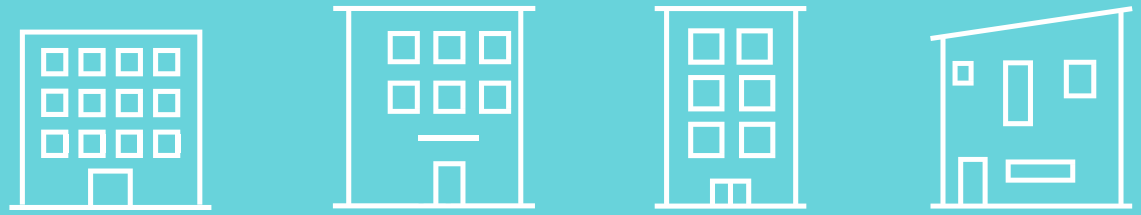
Maximizing revenue

Informed pricing decisions and inventory management



Competitive advantage

Understand the market, price competitively, maximise profit



But every hotel is different?

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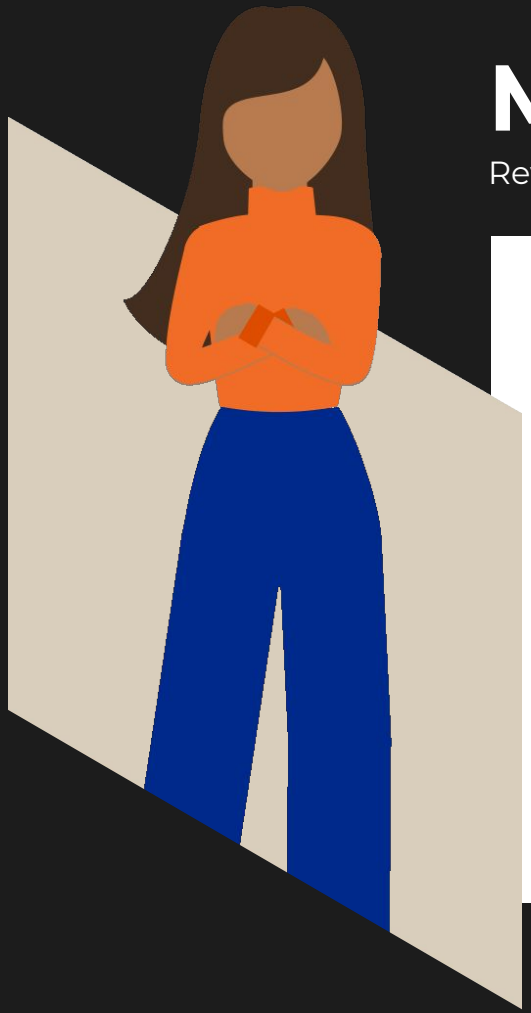


Marie

Revenue Manager

Marie is struggling with limited revenue insights. She needs help to:

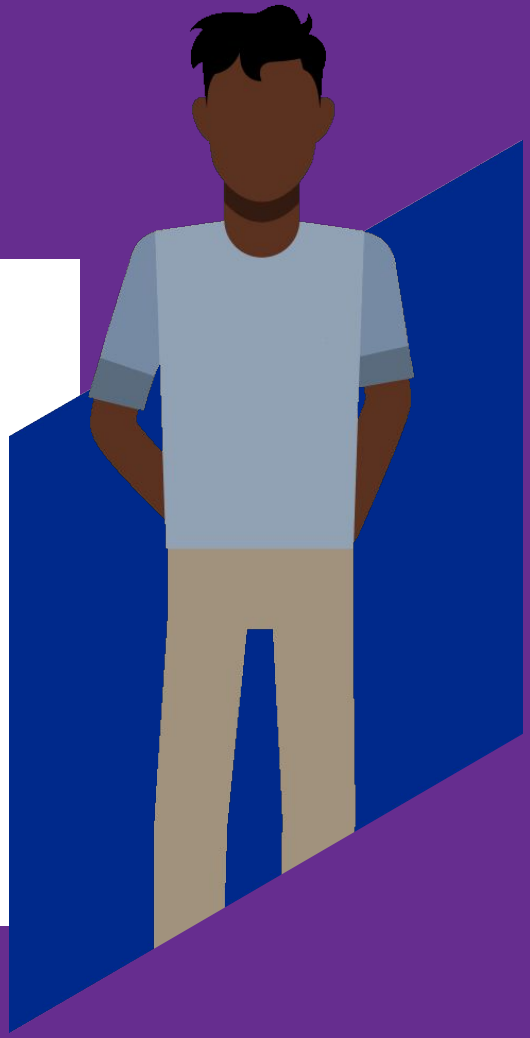
- Identify trends
- Optimize pricing strategies
- Make informed decisions

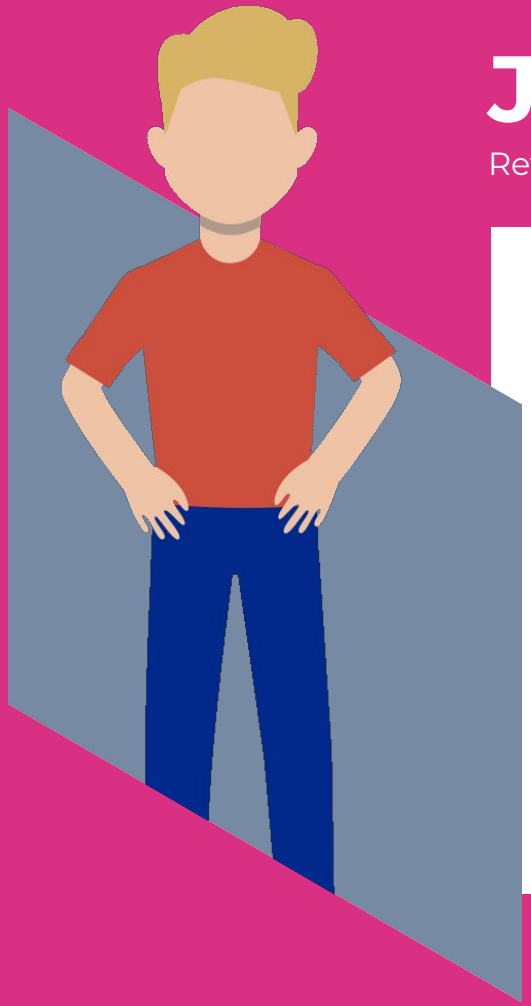
Theo

DORM

Theo is struggling with time-consuming analysis and complex decision making. He needs help to:

- Analyze data
- Automate processes
- Make decisions quicker





Jack

Revenue Strategist

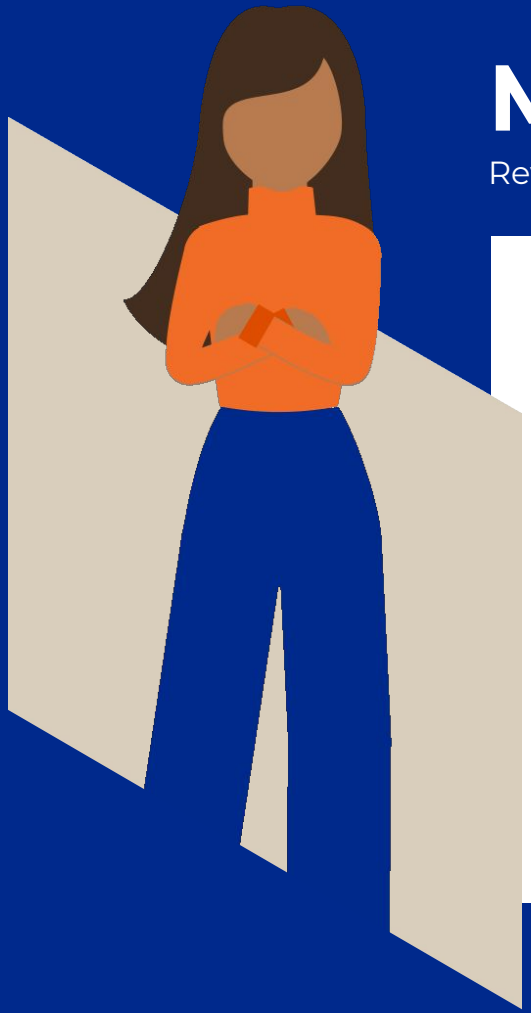
Jack feels like his hotel is constantly leaving money on the table. He needs help with:

- Lost revenue opportunities
- Low average daily rates
- Manually adjusting rates

Marie

Jack

Theo



Marie

Revenue Manager

She is always looking for new ways to...

Forecast more accurately

So that she can

Price more effectively

She's tech-savvy

and interested in adopting new technologies that can streamline her work processes and help her make data-driven decisions.

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How an RMS *solves* your revenue woes

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Optimized revenue

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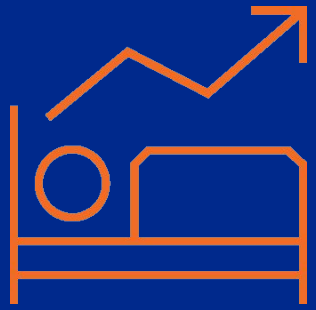
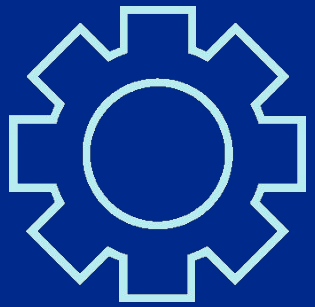


Optimized revenue



Increased efficiency

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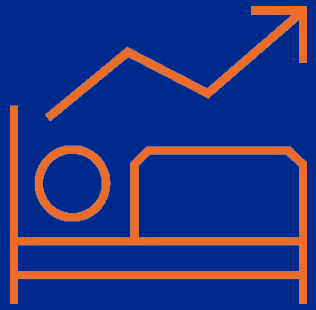
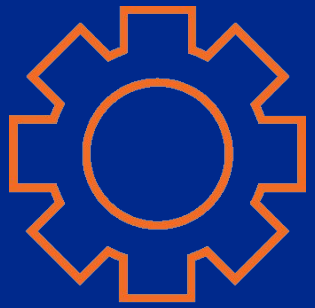
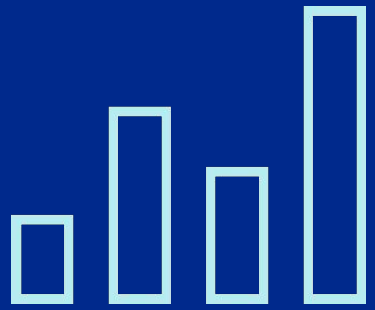


Optimized revenue



Increased efficiency



Improved data accuracy

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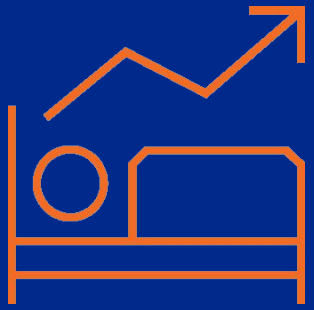
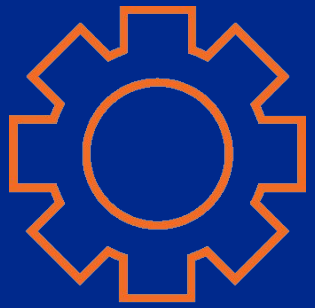
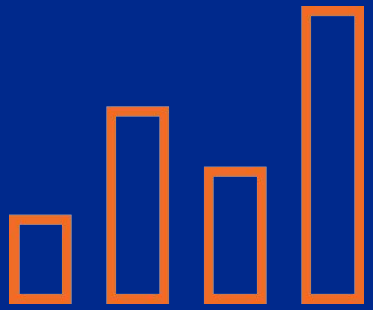


Optimized revenue



Increased efficiency



Improved data accuracy

Improved guest experience

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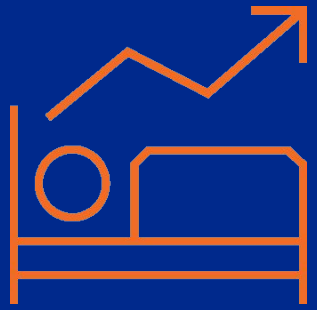
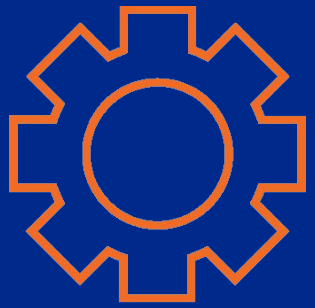
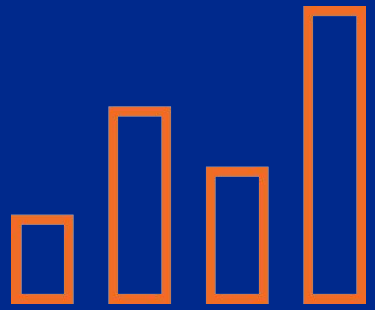


Optimized revenue

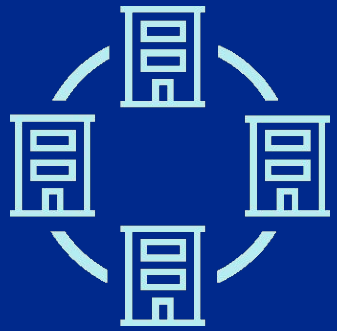


Increased efficiency



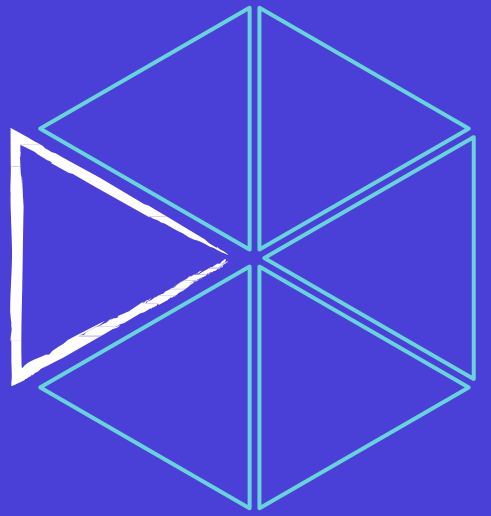
Improved data accuracy

Improved guest experience



Centralized view

Complete your tech stack



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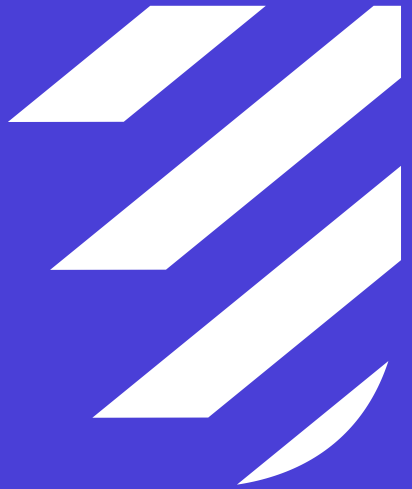
Complete your tech stack

Adopt an RMS and watch your revenue soar



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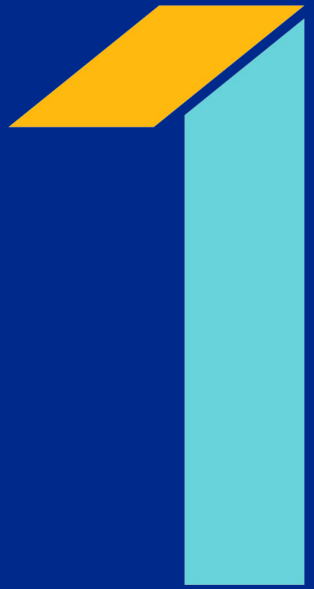

Duetto is *the* world's #1 revenue management system, *trusted* by global hotels and casinos

Self
Driving

Duetto

Greater revenue
for hotels and casinos